

Since 1935, **Corman** has been recognized for its unique expertise in the **design, production, and marketing** of butter and dairy fats. As a **global leader**, Corman provides tailored solutions for families, artisans, and industrial players in **over 80 countries**.

Innovation-driven and committed to excellence, the company is part of the **Savencia Group**, a major player in the food industry.

For more information, visit their website: [www.corman.be](http://www.corman.be)

To support Corman's growth, we are looking for a: **Technical Business Developer Flavors & Dairy Specialty (M/F)**.

# Technical Business Developer Flavors & Dairy Specialty (H/F)

## RESPONSIBILITIES

As a Technical Business Developer, you will drive the growth of the Flavors & Dairy Specialty range by combining technical expertise, customer support, and business development. Your understanding of industrial processes will help you advise clients, identify opportunities, and bridge the gap between R&D, sales, and technical teams.

Your main responsibilities will include:

- **Leveraging your technical expertise** to support customers in the use of Flavors & Dairy Specialty solutions and optimize their application.
- **Developing and implementing** a growth strategy for these product lines in collaboration with sales, marketing, and R&D teams.
- **Identifying and capitalizing** on new business opportunities, translating customers' technical needs into tailored solutions.
- **Exploring new markets**, combining a technical and business-oriented approach.
- **Acting as the link between** customers and R&D, bringing field insights to guide product developments.
- **Participating in innovation initiatives**, contributing to product improvements and ensuring alignment with market expectations.
- **Coordinating technical and commercial projects**, ensuring the successful implementation of solutions for industrial clients.

## PROFILE

- You hold a **Master's degree** in **Food Science, Food Engineering, Chemistry**, or equivalent.
- You have at least **5 years of experience** in a technical role within the food industry (R&D, industrial applications, technical support).
- You are looking to evolve towards a position that blends technical expertise with business development, while staying connected to industrial challenges.
- You can engage with technical stakeholders and translate their needs into practical solutions.
- You have a strong understanding of food processing and formulation challenges.
- You are fluent in **French and English**; another language (German or Spanish) is an asset.
- You are available for **travel up to 20-40% max**, mainly across Europe.

## OFFER

- An opportunity to join a recognized **industry leader**, part of an innovative international group.
- A position combining **technical expertise and strategic vision**, with a high impact on innovation.
- A **supportive company culture**, promoting initiative, autonomy, and collaboration.
- A **hybrid and flexible work environment**, with career growth opportunities within the Group.

## INTERESTED?

Send your CV along with a cover letter via URL or to [recruitment@pahrtners.be](mailto:recruitment@pahrtners.be).

YOUR APPLICATION WILL BE PROCESSED IN  
COMPLETE CONFIDENTIALITY.